

GO-G60 CFM Project (Loan Policy)

Introduction

The GO-G60 CFM Project Loan Policy Paper provides a clear and structured framework for the disbursement, management, and repayment of loans within the cooperative. As part of the financial inclusion and empowerment strategy of the GO-G60 CFM Project, a range of loan products has been developed to meet the diverse financial needs of both permanent members (G60) and general members of the cooperative. These loans are designed to promote asset acquisition, business growth, education, health, and overall livelihood improvement among members.

Eligibility and Membership Classification

Loan eligibility within the GO-G60 CFM Project is based on membership status. Members are categorized as **Permanent Members (G60)** and **All Members**.

Permanent Members (G60) are fully subscribed cooperative members who have met all qualifications for long-term participation and are entitled to high-value and strategic loan offerings.

All Members include every registered member of the cooperative, including G60, and are entitled to all general-purpose and development-targeted loans.

Loan Classification by Member Entitlement

Below is a clear classification of the loans based on member entitlement:

Loans Exclusively Available to Permanent Members (G60)

1. **Mortgage Loan** – ₦50,000,000.00 (120 months, ₦5,000,000.00 target savings)
2. **Equipment/Asset Finance Loan** – ₦20,000,000.00 (24 months, ₦6,000,000.00 target savings)
3. **Trade Finance Loan** – ₦20,000,000.00 (12 months, ₦6,000,000.00 target savings)
4. **Car Loan** – ₦15,000,000.00 (60 months, ₦4,500,000.00 target savings)
5. **Business Expansion Loan** – ₦15,000,000.00 (48 months, ₦4,500,000.00 target savings)
6. **Working Capital Loan** – ₦7,500,000.00 (36 months, ₦2,250,000.00 target savings)
7. **Agricultural Loan** – ₦7,500,000.00 (12 months, ₦2,250,000.00 target savings)

Loans Available to All Members (Including G60)

1. **Consumer Loan** – ₦5,000,000.00 (12 months, ₦1,500,000.00 target savings)
2. **Home Improvement Loan** – ₦5,000,000.00 (24 months, ₦1,500,000.00 target savings)
3. **Travel Loan** – ₦5,000,000.00 (12 months, ₦1,500,000.00 target savings)
4. **Personal Loan** – ₦5,000,000.00 (12 months, ₦1,500,000.00 target savings)
5. **Endowment Loan** – ₦5,000,000.00 (48 months, ₦1,500,000.00 target savings)
6. **Medical Loan** – ₦2,500,000.00 (24 months, ₦750,000.00 target savings)

7. **SME Loan** – ₦2,500,000.00 (24 months, ₦750,000.00 target savings)
8. **Education Loan** – ₦1,000,000.00 (36 months, ₦300,000.00 target savings)
9. **Student Loan** – ₦300,000.00 (36 months, ₦90,000.00 target savings)
10. **Salary Advance Loan** – ₦200,000.00 (3 months, ₦60,000.00 target savings)
11. **Startup Loan** – ₦100,000.00 (6 months, ₦30,000.00 target savings)

General Loan Policy Statements

Each loan type under the GO-G60 CFM Project is designed with an advisable amount, a fixed term, a specific gestation period, and a mandatory target savings threshold. These requirements ensure financial discipline, build internal equity, and mitigate risk. Members must meet the target savings before applying for a loan, which confirms their commitment to cooperative values and ensures financial sustainability.

Loan terms are categorized into **short-term** and **long-term** durations, each serving distinct financial purposes. Short-term loans, which range from **3 to 36 months**, are structured for immediate or time-sensitive needs such as salary advances, medical expenses, school fees, small business support, travel, and consumer spending. These loans are accessible to all members and offer quick turnaround with lower capital requirements. Long-term loans, with tenures from **48 to 120 months**, are structured for capital-intensive and strategic investments such as real estate (mortgage), vehicle acquisition, business expansion, and educational endowments. These loans typically require higher target savings and are available exclusively to Permanent (G60) Members due to their commitment, savings history, and long-term contributions to the cooperative.

High-value and strategic loans like the Mortgage, Car, Business Expansion, and Asset Finance Loans are exclusive to Permanent Members (G60) because of their long-term engagement and trust level within the cooperative. Other developmental, welfare, and emergency loans are available to all members, ensuring that everyone can benefit from the financial support provided by the project. All loans are disbursed after a thorough review by the Loan Committee, which includes assessment of the applicant's compliance with savings requirements, contribution history, loan history, and creditworthiness. Interest rates are applied based on loan type and risk classification and are communicated clearly to applicants during the loan offer stage.

Compliance and Review

This loan policy shall be reviewed periodically to reflect economic changes, project expansion, and member feedback. All members are encouraged to comply with these policies and seek clarification from the Loan Desk when necessary.

Dedication

This Loan Policy Paper serves as a comprehensive guide to understanding the various loan products available through GO-G60 CFM. We aim to provide clear and accessible financing options to help our members meet their personal, professional, and business objectives. By adhering to these policies, members can ensure they are well-informed throughout the loan application process. We encourage all members to review the loan offerings and determine which loan best fits their needs, following the outlined eligibility criteria and application procedures. For further inquiries or to apply for a loan, please visit our application page or contact our customer support team.

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